



[ the discipline of great project delivery ]

Oracle | Oracle Primavera | Program & Project Management | Change & Learning

## Sustainable Change and Learning Services

### WE ARE

...an independent, boutique consultancy with an unrivalled ability to combine deep Oracle and Primavera expertise with disciplined project and change management techniques to deliver **sustainable change and learning services**.

Our unique blend of targeted, technical expertise, years of commercial experience and our unrelenting commitment to continuous improvement enables us to provide insights that help clients make better technology investment decisions, improve their business processes and achieve tangible business goals.

An accredited Oracle Gold Partner and Oracle Primavera Specialist, we understand not only the technology but also the commercial realities and the potential impact of key delivery decisions. That's why we have a 100% client re-engagement rate.

### WE UNDERSTAND

...introducing or upgrading your Oracle system will inevitably result in new processes and new behaviour expectations of staff. The most successful projects consider these issues in the planning process and develop strategies and plans to ensure early and sustained adoption.

### WE INNOVATE

...to drive maximum user uptake in tough project environments, where time to productivity is paramount and a more tailored solution works best. Our focus is on embedding and sustaining new processes so you see tangible outcomes from your investment.



## Services

- Change-readiness assessments
- Development and implementation of integrated change management strategies
- Providing change lead and change analyst resources
- Managing stakeholder engagement
- Design, development and delivery of tailored eLearning solutions
- Facilitation of face to face training, including Train the Trainer programs
- Post-implementation change and learning consultancy support

**ORACLE** Gold Partner

Specialized  
Primavera P6 Enterprise  
Project Portfolio Management

## Experienced Resources, Focused on Your Business

### WE WORK

...with clients in a number of ways. We can advise on the optimal change and learning approach to support your business needs; deploy small teams of seasoned professionals who have worked together previously to lead the implementation, developing a deep understanding of your business as part of a longer-term approach; or provide individual resources to augment your existing team.

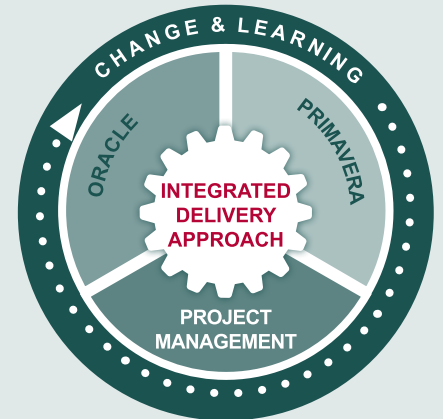
### WE SUPPORT

...early and sustained adoption of new business processes, through well-designed change and learning programs. Some recent engagements include:

- Consultancy support for the effective execution of operational transformation and change activities for a large corporate procurement review
- Leading a team to deliver a significant online training and Train the Trainer solution for a federal regulatory authority
- Supporting a major energy provider by providing a Change Manager to oversee communications, change and learning during an Oracle R12 upgrade
- Developing an eLearning solution for a major energy provider to introduce a new user group to Oracle E-Business, at the same time as introducing a new version (R12) to existing users
- Developing a comprehensive eLearning solution for Primavera for a large resources company
- Supporting a leading resources company in a Change Management capacity by working with the business to improve their processes and data, and supporting the implementation of the Oracle Projects module.

### WE LEVERAGE

...our extensive experience to tailor sustainable change and learning solutions for each client. By employing a hands-on and practical approach that involves staff early then educates by example rather than purely by instruction, we maximise the opportunity to manage change effectively and embed new behaviours and processes. Our proven experience and practical approach to managing the change and learning process ensures early benefit realisation for our clients.



### WE ARE

...highly skilled in change management and learning strategies to support Oracle and Primavera implementations and upgrades.

Our consultants hold accreditations in workplace training and assessment, change and project management, as well as individual and group coaching. At the same time, they understand what is required to ensure success in complex system implementations, upgrades and operational transformations.

When coupled with our unrelenting pursuit of excellence, that knowledge becomes invaluable in ensuring maximum user uptake is achieved and that new processes are embedded and sustained throughout the organisation.

It's what we call **the discipline of great project delivery.**

